



CAROL GLOVER
AND DAVE
SALZMAN

Turning Point
Properties, LLC

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DESCRIBE THE PROJECT
YOU FEATURED.

2105 North Meadows, Manhattan Beach is a classic example of a home that had good bones but had finishes that were trapped in the 1970s. The floor plan was good, and it was well located. However, the beige stucco with dark brown trim, dark floors, dark interiors, low ceilings, awkward kitchen layout with bright orange kitchen tile and ornate brass fixtures obscured its potential. We knew the moment we walked up the driveway that this home could sparkle again. As with all of our renovation projects, we just helped this old house “get its groove back” by opening up spaces, improving room layout and energy efficiencies and applying high-end fixtures and finishes that meet today’s market. To see before and after pictures, visit the Renovations page of davesalzman.com.

WHAT IS IT ABOUT THIS INDUSTRY
THAT CAPTIVATES YOU?

Renovation is a creative process that is part art, part recycling and part finance. A well-executed project is the conflux of market awareness, design and effective implementation. We find tremendous satisfaction in this form of “art.” We believe that the variety and character of our renovated older homes enhance the neighborhood tapestry. Our buyers are thrilled to get a home that is right-sized for their needs and has the finishes and amenities of a new construction home, and we layer in energy efficiencies that save the homeowner money and help green our environment.

WHAT ARE SOME OF THE MOST
EXCITING PROJECTS YOU’VE
COMPLETED?

In the past 18 months, we have completed several great projects. Some of our favorites have been collaborations with property owners who wanted to sell their outdated home but did not have the time, inclination or resources to wade into a renovation project. Working together, we brought our time, talent and renovation funding to bear on their home—all toward a mutual goal to save the house and maximize their sales price. The homeowners were thrilled to see their well-worn house brought back to life instead of bulldozed. These collaborations have been a win-win for the property owner, the new buyer, the neighborhood and our investors.

TELL US ABOUT YOUR FIRM.

Turning Point Properties, LLC is a redevelopment company specializing in South Bay residential renovations. We rejuvenate homes that suffer from deferred maintenance and/or embody design and décor elements that no longer fit the requirements of today’s lifestyle. We purchase properties that might otherwise be demolished for new development. Principals of TPP have completed 159 renovations and have more in the pipeline.

